

# The SHIELD Program Bundled Maintenance

## Protect your technology investment with bundled maintenance

When you rely on something every day, you tend to take it for granted. We are all guilty of this and we certainly don't do it on purpose. It's just there every day and we never think about it. This is as true of your video system as it is of anything else. Your communications system is the lifeblood of your business – you just never really think about it until one day it is not working. Then, and only then, do you realize that your business needs reliable, timely, and constant protection to avoid losing valuable money.

This is why; from the very onset of your buying decision, extended maintenance should be a consideration. Yes, today's technology is more reliable than systems from years ago, but technology is becoming more complex by the minute and we must prepare for any possible disruptions.

Luckily, handling extended maintenance is simple. All you have to do is acquire your new equipment with a TANDBERG Finance powered by TAMCO™ program and bundle the maintenance with your solution!

Today's complex technology solutions require highly certified and trained technicians. The costs associated with continuous training and exceeding SLA (Service Level Agreements) continues to escalate each year at an unpredictable rate. With the SHIELD program, you enjoy the benefit of locking in the costs of your maintenance contract at today's labor rates for the entire term of your SHIELD agreement.

To simplify your accounting process, the cost of the maintenance is added to the same invoice as your equipment, so there is only one check to write each month. TANDBERG Finance powered by TAMCO™ makes extended maintenance simple because we want to give you more than just a video solution; we want to provide you with natural communications and peace of mind that your investment is protected for years to come.

All financing is currently provided by TAMCO Capital Corporation in the United States, including the SHIELD program. No TANDBERG entity is, or will be, a party to such financing and TANDBERG hereby disclaims all responsibility in relation to such financing.

